



courtesy of Tom Ward, Realtor

PARK MEADOWS MARKET PULSE

After 10 continuous years of increasing values 2022 was a year of considerable change for our real estate market. Compared to an average of 565 homes sold per year from 2012 - 2021, there were 400 homes sold in 2022. During those 10 years of growth, the average sold \$\$ per sq ft grew from \$225 to \$685 (an increase of almost 300%).

2020 & 2021 were incredible in terms of # of homes sold and increase in values. The level of growth seemed unsustainable, yet low inventory and high demand had 2022 continue with many multiple offer situations and continued market appreciation.

By May 2022, the market started to shift. There was a significant slowdown, however homes with contemporary high-end finishes continued to do fairly well. The year finished out with higher interest rates sending many buyers to the sidelines, and of the buyers that stayed in there was much more price negotiation than we have seen in a long time.

Sales in PARK MEADOWS **# TOWNHOMES # HOMES YEAR YEAR SOLD** SOLD 29 2022 2022 17 54 2021 2021 29 2020 71 2020 2022 Park Meadows single family home sales Average turn over for townhomes were 45% lower than 2021 in Park Meadows is 32 per year

There are too many unknowns for anyone to predict how 2023 will go, but a couple of things that are clear is that there is still a considerable shortage of homes in this country and there is not enough new construction to solve the deficiency. Many economists are of the opinion it is unlikely we will see any kind of collapse in home prices, that interests rates may have peaked, and should come down further to about 5.5% (or lower) this year.

I'll be pulling weekly stats as we go through the year. Please contact me anytime for a current status on the market and let me know if I can be of service to your friends & family.

Tom

TOM WARD, REALTOR®

2022 SINGLE FAMILY HOME SALES BY QUARTER

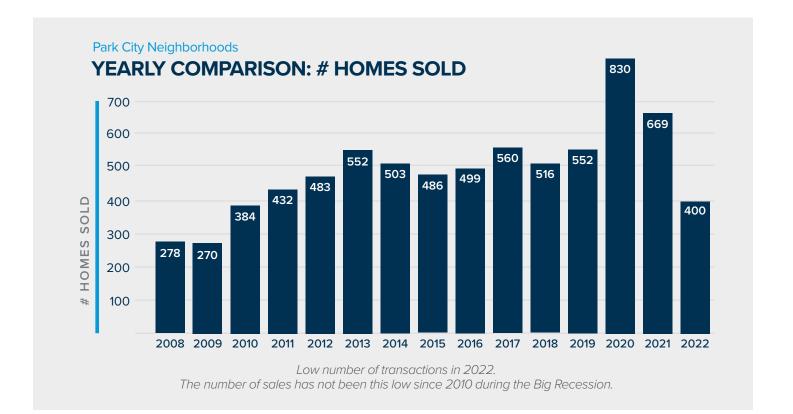
	# HOMES SOLD	SOLD AT OR ABOVE ASKING	PENDED IN 10 DAYS OR LESS	
1ST	100	57%	56%	
2ND	111	43%	40%	
3RD	91	17 %	23%	
4TH	98	13%	13%	

2022 started off where 2021 left off. Inventory was extremely low, buyer activity was solid and home prices continued to appreciate with 56% of home sales pended in 10 days or less and 57% selling at or above asking price. The second quarter of 2022 was still going strong, but things started to shift in May as interest rates began to climb.

Inventory increased from 80 homes on the market as of Jan 1, 2022 to 188 homes for sale by the end of June.

In the third quarter, only 91 homes sold. This should be the busiest part of the year, but a lower stock market and high interest rates reduced buyer traffic significantly. Only 17% of homes sold at or above asking price in the third quarter. The market had clearly shifted from a strong seller's market and price reductions became necessary and common.

The 4th qtr of 2022 had 98 homes sold. Values continued trending down, and at the same time interest rates also improved from 7% to just above 6%.



PARK CITY TOWNHOMES



+

257
TOWNHOME SALES

=

657
TOTAL RESIDENTIAL SALES

Almost 40% of residential sales in 2022 were townhomes sales.



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For a summary of this neighborhood visit www.pcneighborhoods.com/mp/

Buying or selling - Let me know how I can be of service!



MARKET PULSE

Q4 2022 REPORT



National Association of Realtors® Chief Economist Lawrence Yun draws the distinctions between today's real estate market and that of more than a decade ago.

He concludes the fundamentals today do not compare to 2008, making a crash unlikely.

Home Price Crash Coming?

Key Variables	Last Housing Cycle	Current Housing Cycle
Job Cuts (net of gains and losses)	8 million	none
Total Payroll Jobs (W-2 salary jobs)	130 million	153 million
Total Jobs (Household survey)	138 million	158 million
Subprime Loans	Prevalent	Virtually none
5-year cumulative to new home construction before crash	7.65 million	4.6 million
Inventory on Market	3.8 to 4 million	1 to 1.2 million
Mortgage Delinquency	10.1%	3.6%
Homes in Foreclosure	4.6%	0.6%

Source: NAR Analysis of BLS, MBA, NAR data



ABSORPTION RATE = (INVENTORY/MONTHS SUPPLY)

	ALL OF PARK CITY
HOMES FOR SALE	180
HOMES SOLD	400
MONTHS SUPPLY	5.4

22		ALL OF PARK CITY
12/31/202	TOWNHOMES FOR SALE	44
F 12/3	TH SOLD	257
AS OF	MONTHS SUPPLY	2.0

OVERALL MARKET

AS OF 12/31/2022

HOMES SOLD

	2021	2022	% CHANGE
IN CITY LIMITS	225	118	-47%
OUTSIDE LIMITS	444	282	-36%
ALL PARK CITY	669	400	-40%

	2021	2022	% CHANGE
IN CITY LIMITS	147	94	-36%
OUTSIDE LIMITS	225	163	-28%
ALL PARK CITY	372	257	-31%

*analysis is of PC homes only (no condos or lots)

		# HOMES 2021 vs		
	LOWER DV	19	8	
	AERIE	9	3	
	OLD TOWN	77	32	
(0	THAYNES	17	13	
<u>U</u>	PROSPECTOR	11	12	
	PARK MEADOWS	54	29	
	SUN PEAK AREA	15	3	
	SILVER SPRINGS AREA	46	21	
	PINEBROOK	40	29	
	SUMMIT PARK	41	18	
	JEREMY RANCH	59	24	
PARK	TRAILSIDE AREA	35	19	
PΑ	SILVERCREEK	27	11	