

Park City Year-end Snapshot:

Overall sales volume, when comparing 2015 to 2016, was up 17% and reached over \$2.1 billon. The single family home segment is strong with the total closed volume up 21%, and the number of transactions up 15%. However, in the city limits, such as Old Town & Park Meadows, the number of sales is down due to low inventory under \$2M. Well priced homes below \$2M move quickly.

PINEBROOK MARKET PULSE

SINGLE-FAMILY HOMES January 1 - December 31, 2016



4,063
Avg
Sq Feet

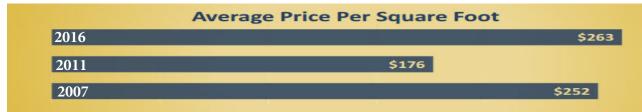




Snapshot as of 12-31-16
Currently Active: 11
Currently Pending: 6
Sold in Last 3 Mos: 9

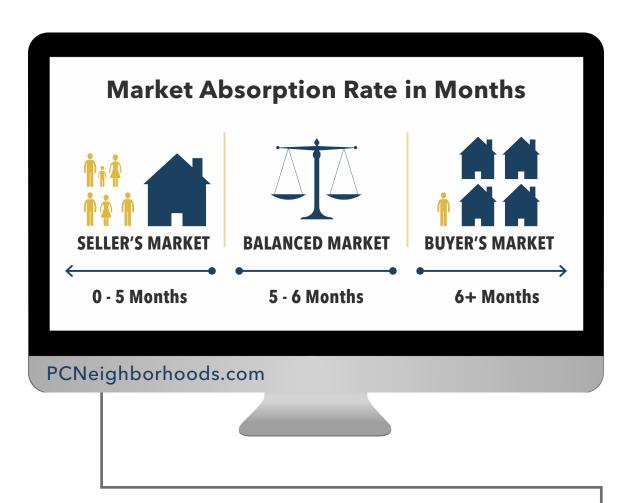
PREVIOUS 5-YEAR HISTORY

| | # HOMES SOLD | AVG SF | AVG PRICE | AVG \$ PER SQ FT | LOW/HIGH SALES \$ | UNDER VS OVER \$1M |
|------|-----------------|-----------|--------------|------------------|-----------------------|-----------------------|
| 2015 | 46 | 3,910 | \$796K | \$203 | \$550,000-\$1,545,000 | 39/7 |
| 2014 | 37 | 3,402 | \$746K | \$219 | \$390,000-\$1,220,000 | 33/4 |
| 2013 | 52 | 3,940 | \$709K | \$180 | \$360,000-\$1,575,000 | 48/4 |
| 2012 | 65 | 3,710 | \$644K | \$174 | \$319,000-\$1,417,000 | 59/6 |
| 2011 | 42 | 4,142 | \$655K | \$158 | \$275,000-\$1,375,000 | 38/4 |



2007 - Top of the market before 2008 financial crisis brought our real estate market down 2011 - Bottom of the Park City real estate market after going through recession This graph shows where your neighborhood values are in relation to those timeframes.





Pinebrook Single Family Homes absorption rate:

| Homes sold last 6 mos. | Absorption Rate | Market Condition |
|------------------------|-----------------|------------------|
| 22 | 3 month | Seller's Market |

Summary: Pinebrook is one of Park City's larger neighborhoods with over 700 homes and over 400 residential townhomes. Single family homes range from about 2000 sq ft to over 7500 sq ft. Values have increased about 10% per year, over the last 5 years. 2016 average \$\$ per sq ft is slightly ahead of where the market was right before the economy crash in 2008. Absorption rate remains low with a 3 month supply (seller's market). Look for modest gains to continue through 2017. Location and upgrades make a difference, while showing condition is the most important factor for getting the highest possible sales price.





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